

Company Name

Address

City State Postal Code Country

Phone Toll Free Number Fax

E-mail Web

MARKETING/MEDIA RELATIONS (Required) For editorial purposes only. Contact information will not be published.

Contact Name Contact Phone Contact E-mail

OTHER COMPANY CONTACT (Optional)

Contact Name Contact Phone Contact E-mail

PR COMPANY (Only if PR co. is primary contact for product-related information)

PR Co. Name Contact Name

Phone Fax E-mail

What three trade shows are most important to your organization (domestic and international)?

1) 2) 3)

REGIONS In what region(s) does your company sell products or services?

Africa Asia/Pacific Europe Mexico/Central/South America Middle East United States/Canada

TARGET MARKETS What market(s) does your company target?

Business Dealers/Distributors Industrial Public Safety Utility
 Commercial Systems Government OEM Transportation Other

COMPANY TYPE What is your company's **primary** business function? (Select **ONLY ONE**)

<input type="checkbox"/> Manufacturer (OEM and Private Label Equip.) Complete section C ONLY	<input type="checkbox"/> Software Company Complete section C ONLY
<input type="checkbox"/> Industry Services/Academia Complete section A ONLY	<input type="checkbox"/> Association Complete section <input type="checkbox"/> Regulatory Body/Government Agency A ONLY
<input type="checkbox"/> Dealer Complete sections A & B ONLY	<input type="checkbox"/> Commercial Carrier/Band Manager Complete section A & B ONLY
<input type="checkbox"/> Manufacturers' Rep. Stop Here Thank you	<input type="checkbox"/> Distributor Stop Here Thank you

A) INDUSTRY SERVICES/ACADEMIA

<input type="checkbox"/> band manager	<input type="checkbox"/> licensing services
<input type="checkbox"/> dispatcher training	<input type="checkbox"/> management/consulting
<input type="checkbox"/> education programs	<input type="checkbox"/> market research/analysis
<input type="checkbox"/> engineering/consulting	<input type="checkbox"/> PR agency/advertising
<input type="checkbox"/> equipment leasing	<input type="checkbox"/> publishing
<input type="checkbox"/> equipment rentals	<input type="checkbox"/> spectrum leasing
<input type="checkbox"/> financial	<input type="checkbox"/> spectrum management
<input type="checkbox"/> frequency coordination	<input type="checkbox"/> system integration
<input type="checkbox"/> installation/repair/maint.	<input type="checkbox"/> tower leasing/management
<input type="checkbox"/> legal services	<input type="checkbox"/> training (business/industry)

B) COMMERCIAL CARRIERS

<input type="checkbox"/> cellular/PCS
<input type="checkbox"/> community repeater operator
<input type="checkbox"/> ESMR/SMR
<input type="checkbox"/> mobile satellite
<input type="checkbox"/> MVNO
<input type="checkbox"/> paging
<input type="checkbox"/> two-way msg. (nationwide)
<input type="checkbox"/> WASP/WISP

